



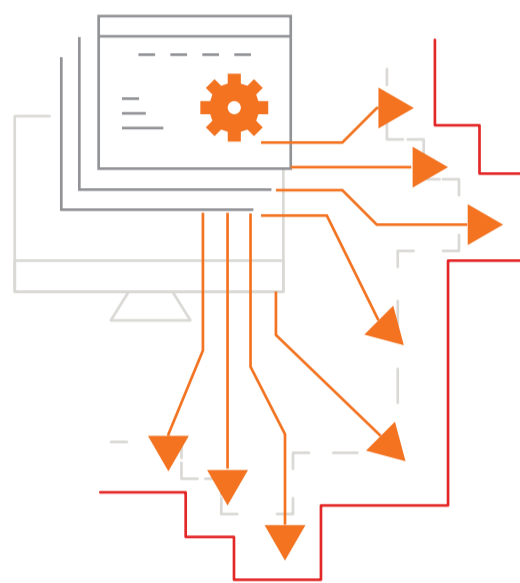
# “WHY YOU NEED A CLOUD-MANAGED NETWORK SOLUTION”

We've compiled six questions that'll help

1

## Is your IT infrastructure's complexity outpacing your management capability and/or capacity?

Hybrid and multi-cloud networks are complex, demanding much management and coordination. Standing up and shifting IT resources such as devices and workloads should be as easy as clicking in an app. Businesses should also ensure that data and workloads are managed and secured on-premises and in the cloud—or spread across providers—and that data is synched and backed up in multi-cloud scenarios.



2

## Does your IT infrastructure have inconsistent security settings?

Ensuring sensitive data and workloads are safeguarded is challenging when they are spread across clouds and on-premises. Businesses should ensure their data and workloads are protected and compliant and that they maintain consistent security settings and protocols across their infrastructure, supported by smart systems that automatically correct and surface high-priority items for immediate action.



3

## Are you saving as much money/time/resources as you expected?

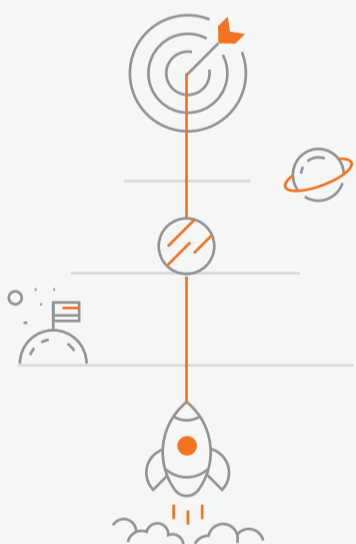
In the long run, hybrid and multi-cloud may be more costly than a pure on-premises solution, because businesses must pay multiple vendors. Businesses also need to source and invest in added management tools, resources and skills that may be costly and scarce. Platform management costs should be transparent and easily understood without hidden fees or charges.



4

## Are you innovating and iterating at the speed you expected?

Innovation may be hampered by difficulty integrating and interoperating between systems from different vendors. Additionally, on-premises equipment may not be as flexible or scalable as public cloud offerings, while visibility between systems may be opaque. If you find that your IT infrastructure isn't easily woven into a coherent tapestry, your ability to serve customers and innovate may suffer.



5

## Are you still locked into a vendor?

Although public cloud vendors tout their freedom to move in and out of their offerings, various factors may complicate shifting data and workloads between providers.



6

## Are the skills you need to run your network readily available at fair value?

Accessing skills from multiple vendors increases the cost and complexity of running your network. You may need to pay above market rates and/or engage an outside partner to bridge skills gaps.



Although hybrid and multi-cloud networks have their benefits, IT leaders must also be aware of drawbacks such as complexity, security, costs, vendor lock-in, and limited interoperability, integration, visibility and flexibility. If you experience any of these impediments, you might want to consider how a cloud-managed network solution may smooth your IT architecture and underpin your business strategy.



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