

Infinigate EDR as a Service

The trend towards home and remote working is driving major revenue opportunities related to endpoint protection. With Infinigate EDR as a Service, you can begin delivering industry leading endpoint security and monitoring services immediately – with no minimum number of endpoints, and no minimum contract length. You can also deliver the service on your terms, either monitoring customer endpoints yourself, or entrusting end-to-end service delivery to Infinigate teams – allowing you to focus on growing your business.



In the world of the digital workplace, most knowledge workers spend at least some of their time working from home or away from the office from hotels or other locations. This creates a range of new challenges for IT teams, who are tasked with protecting growing numbers of endpoints (typically employees' laptops and other devices), against increasingly complex and diverse cyberattacks.

To ensure that all devices, users and data are safe in all locations, enterprises are investing heavily in Endpoint Detection and Response (EDR) solutions. These ensure that security policies and updates are distributed to remote endpoints in such a way that cybersecurity risks are minimised. Additionally, the best EDR solutions provide constant monitoring of devices, enabling rapid responses in the event of a suspected security breach.

If you are keen to maximise the revenue opportunities of selling leading-edge EDR solutions to your customers, Infinigate can help.

Our industry leading EDR solution is totally cloud based, allowing you to start delivering the service to customers extremely rapidly. Additionally, we provide constant monitoring for your customers' endpoints, with real-time alerts in the event of a suspected breach.

Finally, but equally importantly, our specialist EDR skills and experience ensure that our solution provides optimum protection for your customers' endpoints based on cybersecurity industry best-practices and policies.

What is EDR as a Service from Infinigate?

Typically, Infinigate supports two delivery models for EDR as a Service:

1 Use our EDR cloud solution and portal – and manage endpoints on behalf of your customers

In this scenario, we can provide the cloud-based EDR solution and management portal, and you can provide ongoing monitoring and management services for your customers' endpoints. This gives you everything you need to begin delivering ongoing EDR services for your customers, with no minimum contract term with Infinigate, and a transparent, OPEX billing model.

2 Infinigate provides EDR as a Service on a 'fully managed' basis

This means that we provide the EDR solution, the management portal, and ongoing EDR policy configuration, management and monitoring – all as a fully managed service. This allows you to deliver EDR as a 'white label' service for your customers, with no need to spend your own time or resources on servicing the account on an ongoing basis.

What do your customers get with Infinigate EDR as a Service?

Infinigate EDR as a Service is a comprehensive suite of capabilities that meet the specific cybersecurity needs of end customers with distributed endpoints outside their office firewall. These include:



A comprehensive, cloud-based EDR solution

which provides tools for configuring and distributing security policies to endpoints and for monitoring devices for potential security breaches. This maintained and updated centrally by Infinigate on an ongoing basis.



Built-in deep learning capabilities

that detect and report potential endpoint security breaches within milliseconds, while also reducing the risk of false-positives to improve EDR management efficiency.



A portal for monitoring security trends and individual endpoint health

which provides a clear view of policies deployed on endpoints and provides details of any suspected security breaches on an ongoing basis.



A full wrap of management services (if required)

including ongoing optimisation of endpoint security policies and monitoring of customer endpoints.

The unique value of Infinigate's EDR as a Service

Our EDR as a Service stands apart from competing offerings in the marketplace in a number of key ways:

- 1 We offer a uniquely flexible, modular solution**
With Infinigate, you (and your customers) can start protecting a small number of endpoints and scale up as needed with no limitations. Additionally, there is no minimum contract, giving you and your customers total freedom to use the service for as long as you need to, or to change your plans in the future as you wish.
- 2 We provide industry leading EDR technology, skills and experience**
By combining the best EDR technology with specialist skills and experience, Infinigate provides truly industry leading protection for your customers' endpoints. This is reflected in our SLAs, which include large financial penalties for 'false positives' over 1%.
- 3 We offer truly European-wide delivery capabilities**
Infinigate has true, pan-European reach with Firewall as a Service deployments in the UK, Benelux, Germany, and all other areas of Europe.
- 4 We have proven cybersecurity experience over more than 4 decades**
Infinigate has been involved in the cybersecurity industry for 45 years, and has closely monitored the constantly shifting threat landscape during this time. Our experience of configuring, deploying and managing multiple generations of cybersecurity solutions ensures that your customers' endpoints are protected optimally.

Find out more

To discover more about Infinigate's EDR as a Service, and how it helps you maximise your cybersecurity revenues and increase value for your customers, please contact servicesplus@infinigate.com.

You can also find additional Infinigate professional IT services that help you maximise your revenues at www.infinigate.com

About Infinigate

Infinigate is an EMEA cybersecurity powerhouse covering over 100 countries. Our focus and deep technical expertise in cybersecurity, secure networks and secure cloud for SMB and enterprise set us apart. Our 1,250 employees provide locally tailored services complementing a robust central supply chain, sparking growth for our partners, MSSPs and vendors.